

# The US Trade Show Market: Size, Trends & Forecasts (2017-2021)

August 2017



# The US Trade Show Market Report

## Scope of the Report

The report entitled "The US Trade Show Market: Size, Trends & Forecasts (2017-2021)", provides analysis of the US trade show market, with detailed analysis of market size and growth, and global share of the industry.

Moreover, the report also assesses the key opportunities in the market and outlines the factors that are and will be driving the growth of the industry. Growth of the overall US trade show market has also been forecasted for the years 2017-2021, taking into consideration the previous growth patterns, the growth drivers and the current and future trends.

Emerald Expositions Events, Informa Exhibitions, UBM and RELX Group (Reed Exhibitions) are some of the key players operating in the US trade show market, whose company profiling has been done in the report. In this segment of the report, business overview, financial overview and business strategies of the companies are provided

## Company Coverage

Emerald Expositions Events

Informa Exhibitions

UBM

RELX Group (Reed Exhibitions)

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## Executive Summary

An event is something that occurs at a given place and time for a reason with someone or something involved. Event marketing defined as a promotional strategy that involves face-to-face contact between companies and their customers at special events like shows, conferences, and activity centric event like sports event. The events can be broadly classified on the basis of medium such as: Online Events and Physical Events.

Online events provides a medium to connect exhibitors and customers through an electronic interface or online interface. The common types of online events include webinars, virtual events, and live streaming events.

Physical events or Offline events require physical interaction between the exhibitors and attendees. The various physical events are: Tradeshows, Conferences, Seminars and Breakfasts, Lunches & Dinners Events.

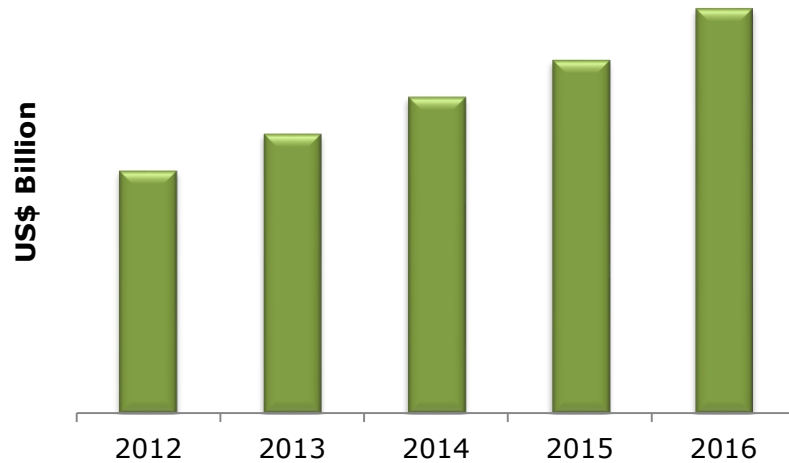
Trade shows refers as the physical events, provides a platform or forum where companies in a specific industry gather to exhibit their products and services. The motive of trade show is to generate leads, make contacts and connections, and grow distribution channels.

The tradeshows can be categorized on the basis of the industry verticals such as: Gifts, Home & General Merchandise, Sports, Design & Construction, Technology, Jewelry and other trade shows.

The US trade show market is expected to increase at high growth rates during the forecasted period (2017-2021). The US trade show market is supported by various growth drivers, high GDP growth in the US, digitization of trade shows, increasing net footage, etc.

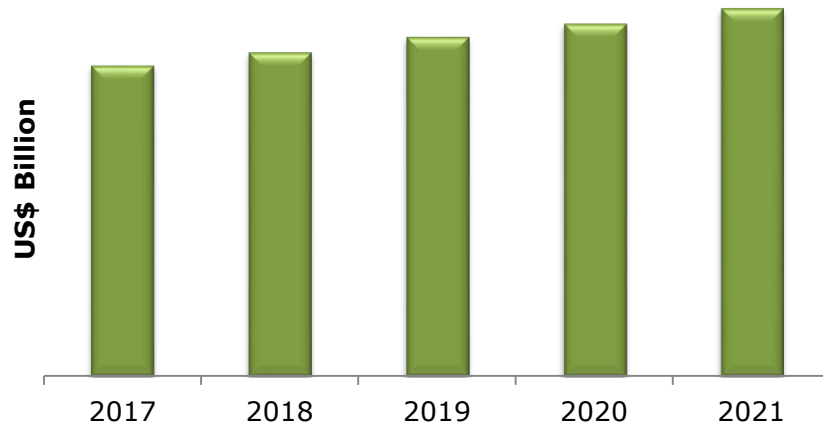
# The US Trade Show Market Overview

The US Trade Show Market by Value;  
2012-2016 (US\$ Billion)

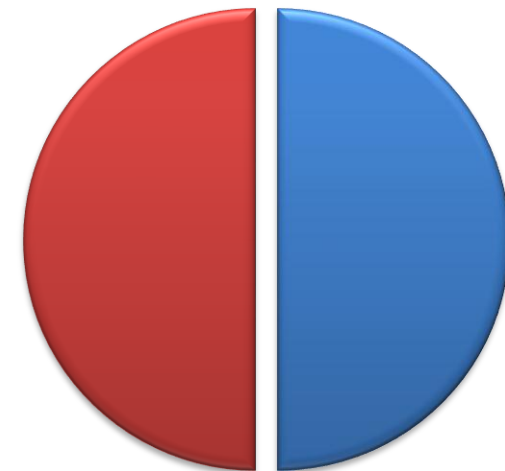


The market value of US trade show was US\$... billion in 2016, incremented by ...% as compared to US\$... billion in 2015. The US trade show market value depicted a continuous growth at a CAGR of ...% over the 2012 to 2016 years. The trade show market in the US is expected to grow at a CAGR of ...% during the forecast period 2017-2021. The market value of the US trade show would reach US\$... billion in 2021, as compared to US\$... billion in 2017.

The US Trade Show Market by Value;  
2017-2021 (US\$ Billion)

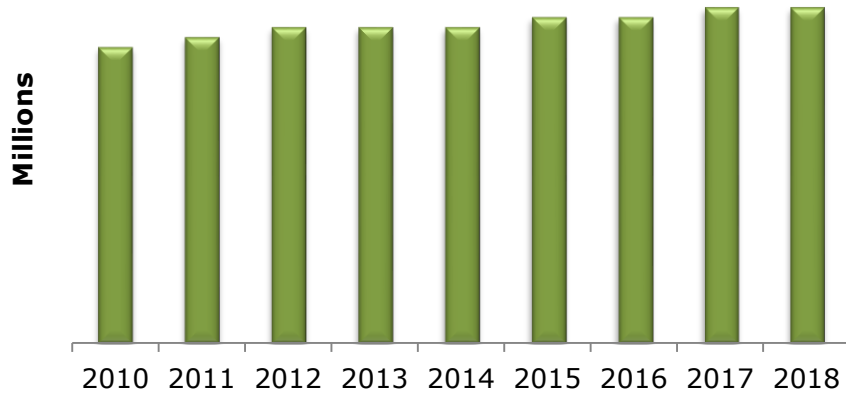


The US Trade Show Market Share in the  
Global Trade Show Market; 2015

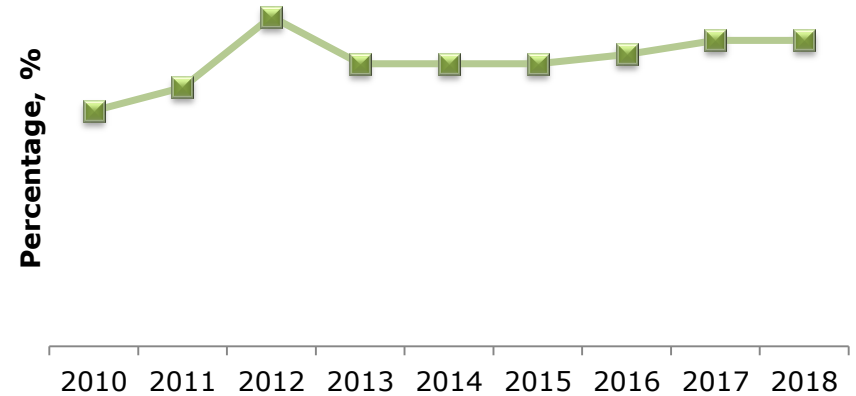


# The US Trade Show Market Overview

## The US Trade Show Market by Attendees ; 2010-2018 (Millions)



## The US Trade Show Market by Attendees Purchasing Authority; 2010-2018 (Percentage, %)



Trade shows are one of the main medium of brand awareness as; they serve as a forum to connect ...across multiple industries. The number of attendees was ... million in 2016, expected to reach to ...millions in 2018.

In 2016, the ...% attendees have the purchasing authority. The purchasing authority share would reach ....% in 2018.