

# The US Physician Practice Management Market: Size, Trends & Forecasts (2018-2022)

June 2018



# The US Physician Practice Management Market : Coverage

Executive Summary and Scope

Introduction/Market Overview

Market Analysis

Dynamics

Competitive Landscape

Company Profiling

# The US Physician Practice Management Market : Coverage

## Scope of the Report

Attributes	Details
Title	The US Physician Practice Management Market: Size, Trends & Forecasts (2018-2022)
Coverage	The US
Market Influencing Variables	Growth Drivers, Challenges, Market Trends
Forecast Period of Market	2018-2022
Competition in the Market	Dominated
Key Players	Envision Healthcare, Mednax, Team Health and US Anesthesia Partners

# The US Physician Practice Management Market

## Executive Summary

Physician Practice Management or PPM is the industry which is formed by collaboration of number of physicians together and specializes in providing clinical facilities and other physician services to their clients/patients.

There are two types of organization/companies who offers physician services: PPM company and Management Service Organization (MSO). A PPM company is the one which is specialized with single-specialty groups, hospital-based physicians or multispecialty groups and serves as strategic planner for participating physicians, whereas MSO is leaned towards handling practice administration management and contracting functions.

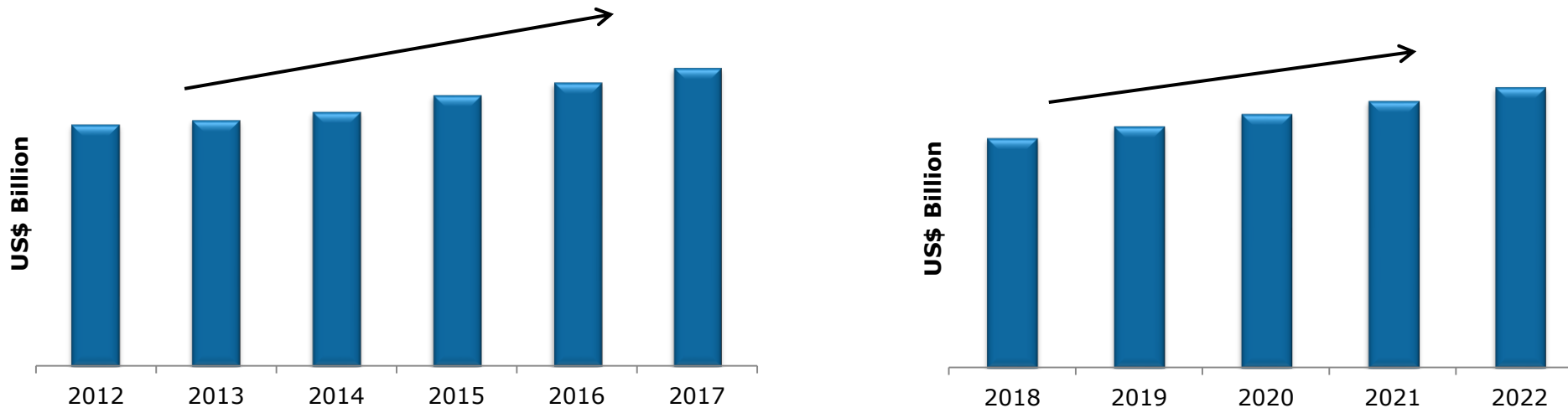
There are four modes through which PPM companies generate their revenue: billing of physician services (accountable only for participating physicians), hospital contracts (contract price for providing physician services for 2-3 years), physician compensation and other fees/subsidies (such as administrative fees if a hospital is unable to meet sufficient patient volume).

Hospitals are the biggest client for any PPM company. Hospitals outsource physicians from PPM companies instead of hiring. There are three primary factors because of which hospitals outsource physician services: improving quality and financial outcomes of the hospital, surpass the difficult phase of talent hunt & recruiting and more economic in terms of leverage/scale. In the US region, physicians are exiting running their clinics and started merging with other practices and selling to hospitals, PPM companies and other private equity firms.

The US physician practice management market is expected to increase at high growth rates during the forecasted period (2018-2022). The US physician practice management market is supported by various growth drivers, such as increasing mergers and acquisitions of physicians, growing demand of outsourced physicians by hospitals, rising emergency department's (ED) patient number, etc. Yet, the market faces certain challenges, such as, lower hospital volumes, physician payments under MACRA, etc. few new market trends are also provided such as, growing government funds, etc.

# The US Physician Practice Management Market : An Analysis

## The US Physician Services Expenditures

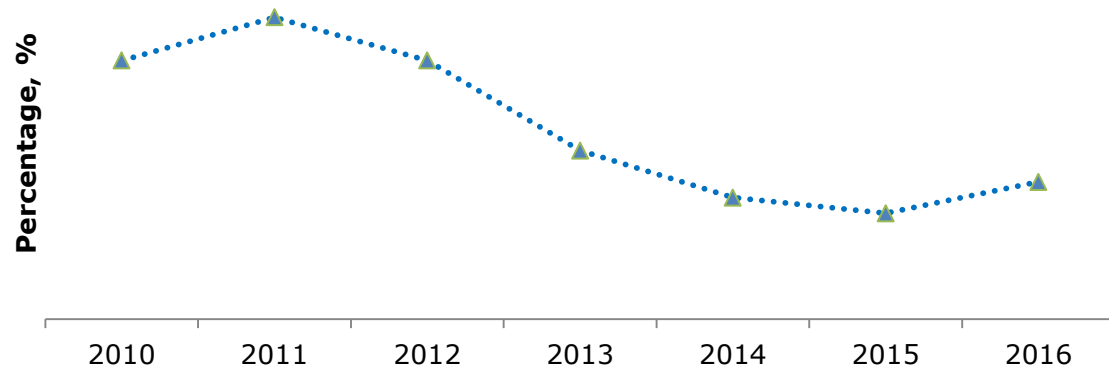


CAGRs	
2018-2022	xx%

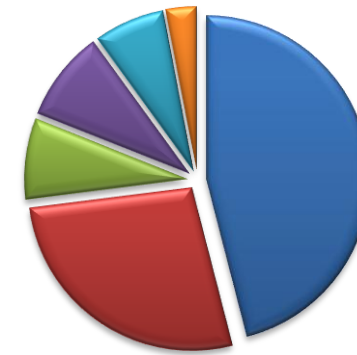
The US physician practice management market value was US\$.... million in 2017. The US physician practice management market is anticipated to rise up to US\$.... million by 2022 as compared to US\$....million in 2018, representing a CAGR of ....% over the years 2018 to 2022.

# The US Physician Practice Management Market : An Analysis

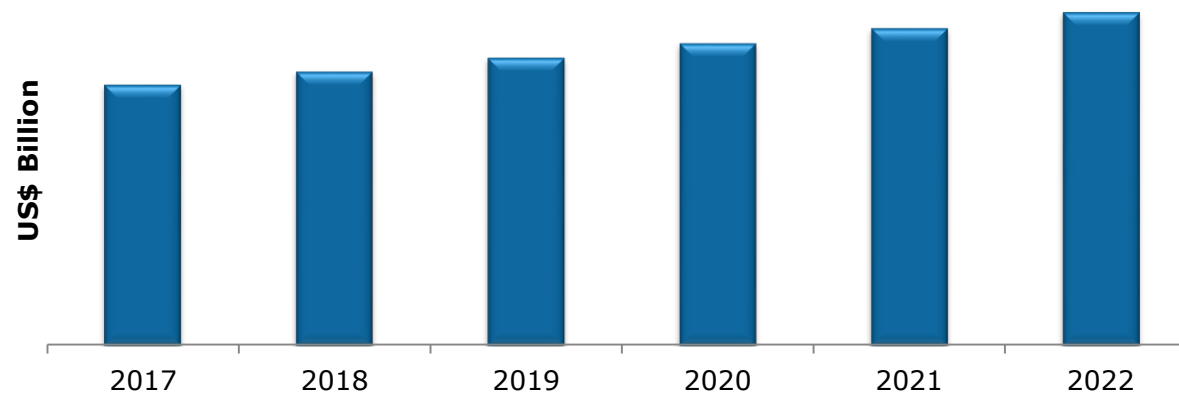
The US Physician Services Expenditures as Percentage of Total NHE; 2010-2016



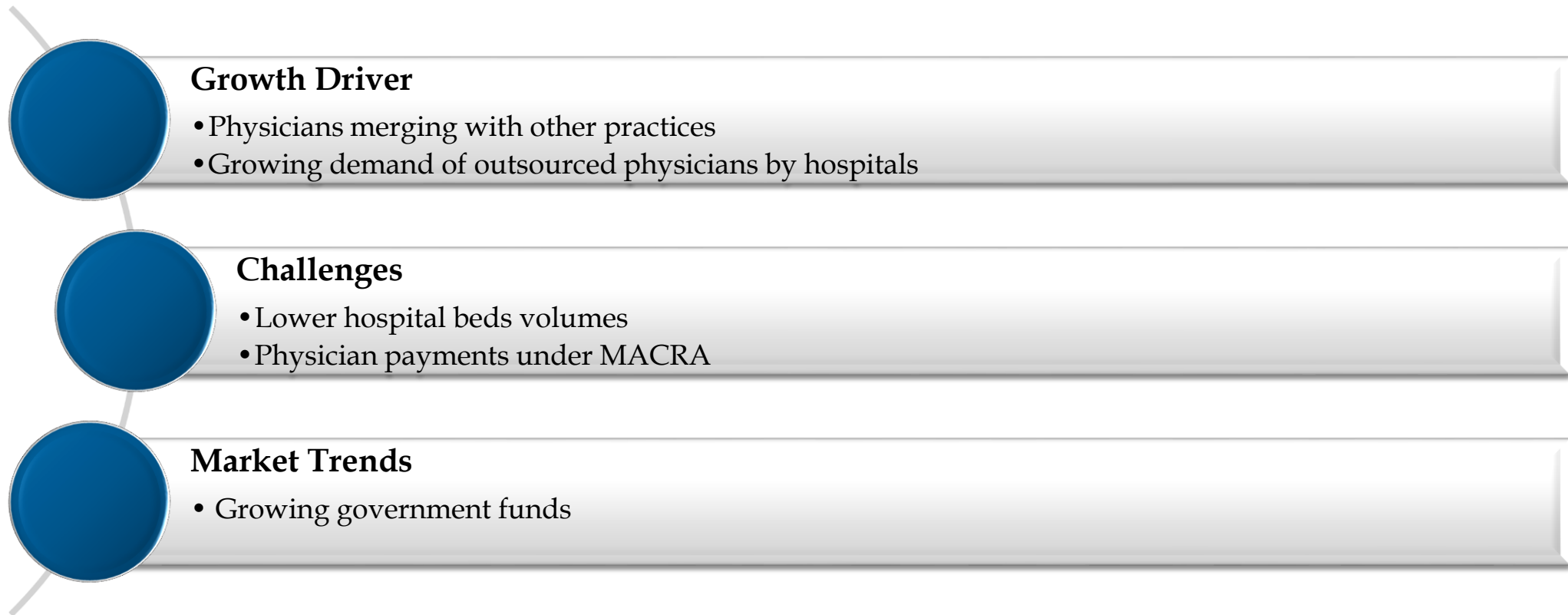
The US Physician Services Expenditures by Source of Funds; 2016



The US Physician Practice Management Addressable Market by Value; 2017-2022



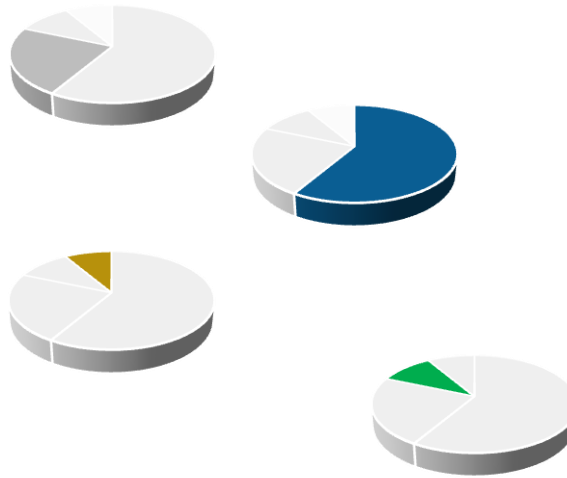
# The US Physician Practice Management Market : Dynamics



# The US Physician Practice Management Market : Competitive Landscape

## Players Profiled

- Envision Healthcare
- Mednax
- Team Health
- US Anesthesia Partners



Note: The graphs on this slide are only for sample representation.